

Charles Le Roux

ENGAGEMENT DIRECTOR at L&T Infotech

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IT, BUSINESS LEADERSHIP & CONSULTING PROFESSIONAL [Management Consultant / CIO / IT Executive] ● 25 + Years' experience in Senior Management IT and Business Leadership positions ● Previously Group CIO Executive at Trans Union Africa ● Member of the Africa Senior Management team ● Currently Engagement Director, Larsen & Toubro Infotech Ltd ● Highly skilled strategist using Data & Technology to take business to the 'next level.' "Strategically [Charles] played a major role in taking Trans Union to the next level." -Sakkie Burger, Managing Executive: Data Center Services, Business Connexion

Experience

Data Knowledge (Pty) Ltd

JUNE 2011 TO AUGUST 2012

MANAGEMENT CONSULTANT

Establishing the firm, filling roles as both Principal Consultant and CEO, carrying accountability for firm performance, marketing, systems and professional practices.

- Providing advisory services in the sphere's of IT and Business Transformation.
- Guiding senior decision makers, providing analysis, making recommendations, outlining principles, assisting in planning and strategy sessions.

TransUnion ITC

AUGUST 1996 TO MAY 2011

CHIEF INFORMATION OFFICER (CIO)

Spearheading Trans Union's use of technology on the African continent – making the company competitive, streamlined and enabled to deliver world-class services.

Serving on the senior management team for Africa – participating and contributing at Board level to business and strategic decisions, including the 10 year strategic plan.

- Member of Trans Union's International IT Leadership Team
- Led IT during a time of massive growth and intense restructure - developing strategy, aligning IT, setting up shared services, guaranteeing IT delivers ROI & competitive advantage.

Sefalana Employee Benefits Organisation

AUGUST 1984 TO AUGUST 1995

GROUP IT EXECUTIVE

Managing IT for the company, leading the adoption of new technologies, developing

new systems, keeping Sefalana optimised and effective through its use of IT;

Major projects included:

- Standardisation of software throughout the organisation;
- Redevelopment of all funds systems then in existence into a single application, flexible enough to accommodate any type of fund and other similar products;
- Installation of an integrated set of financial packages with necessary interfaces to the funds application;
- Managing and coordinating all technology suppliers/services.

In the systems development area I ensured sound methodologies were followed and advanced 4th generation tools were used. I also ensured change management and controls policies, standards and procedures were in place.

L&T Infotech (Larsen & Toubro)

2012 TO PRESENT

ENGAGEMENT DIRECTOR

Heading Engagement for the South African division of the global IT services and solutions firm - managing P&L, application of the global delivery model, and overall delivery and performance on large corporate accounts.

- Overseeing the Regional Delivery centre for large engagement; interacting at "C" level; managing P&L, Client Satisfaction & Talent Utilization & Transformation (BEE)
- Managing Contracts & Governance, Operational Compliance and Security, Audit, SOX and Risk Management matters
- Driving the expansion of scope on engagements, increasing margins and revenue; identifying & developing new opportunities

Education

Matriculated at Hoërskool Jeugland

Skills

Management Consulting, Business Strategy, Management, Integration, Business Intelligence, Consulting, IT Strategy, Project Management, Business Transformation, Business Transformation Programmes, Strategic Business Change, Technology Change, Benefits Realisation, Project Assurance, Project Health Checks, Insurance, CIOs, IT Cost Optimization, Managing IT Infrastructure, Vendor Co-ordination, IT Enabled Business Transformation, IT Executive Management, Business Analysis, Team Leadership, Analytics, Requirements Analysis, Strategic Planning, Enterprise Architecture, Risk Management, Leadership, Change Management, SDLC, Vendor Management, Business Process, Project Planning, Analysis, Outsourcing, Strategy, CRM, Governance, Data Center, Executive Management, Business Planning, Project Portfolio Management, Professional Services

Nosisa Penxa

Charles was a consultant in my current company. I found him to be very knowledgeable in his field. I felt confident in trusting any industry information he would share with me. He was like my mentor and in a short space of time, I learnt a lot about how to write specs and what vital content to include. Charles is a warm and kind person and I wish our paths could cross again.

Jovanka Damjanovic

I had a pleasure of working with Charles for the last 18 months, as his client, with him as an Engagement Director for L&T Infotech. With his leadership, experience, integrity and straight-forwardness he quickly became our trusted partner, and from then on continued building the constructive and mutually beneficial relationship. He has demonstrated remarkable skill in bridging the gap between two diverse institutions, and with great risk management ability and strong delivery focus he managed to advance the engagement. I have no hesitation in strongly recommending Charles for any management consulting/IT leadership type of engagement.

Ronnie Tonkin

During my time at Absa, I had the pleasure of working with Charles to formulate the business plan and contract to implement the TU helpdesk services into the Absa Call Centre. It was with Charles' leadership and knowledge of both the Absa environment and the TU head office environment that the project was implemented on schedule and ran its course of 3 years as a very successful outsourcing initiative. Charles' ability to negotiate solutions and to constructively implement these solutions are the qualities that made the partnership workable at all levels. This initiative received industry and Government recognition as a key success in the creation of job opportunities in the BPO sector in SA.

Vishnu Chundi

It has been an honor and a pleasure working for and working with Charles. I was first his vendor while he was CIO at TransUnion. After, when an opportunity presented itself, my company did not hesitate to engage him as our Regional Partner in South Africa. Charles brings with him some serious management experience and deep IT expertise, and can teach most people a thing or two. I have always admired his integrity and straight-forwardness. He is extremely well traveled, culturally sensitive and approachable. He will be the first person I call if an opportunity presents itself in the MESA region.

Greg den Mulder

I had the privilege of working with Charles in a couple positions at the same company – he has an in-depth understanding of modern IT technologies coupled with solid experience of IT solutions. Charles is a proactive and customer-service oriented individual, who is responsible, efficient and effective in “getting the job done”

Prem Kumar CG

I had the opportunity to manage the offshore development and solution delivery under the strategic leadership of Charles for 3 years that also allowed me to observe Charles as an empathetic and effective Leader and a Role Model I would love to emulate. Charles is a magician who could effortlessly distill the essence of the situation, diffuse the tension, resolve the conflicts in an unbiased manner, expedite action with a down-to-earth approach and focus on priorities. He was very approachable, pragmatic and empowered our team to facilitate the solution delivery despite the constraints imposed from internal and external factors. Thanks Charles for making such a difference to our careers!

Yolande Fourie

Charles Le Roux was employed by TransUnion from April 1997 as a Business Analyst in the Finance Department, which he later was promoted to Development Manager, IT Director and then to Group CIO and was responsible for the South Africa Information Technology Dept. Charles has excellent communication skills. In addition, he is extremely organized. He can work independently and is able to follow through to ensure that the job gets done. He is flexible and willing to work on any project that is assigned to him. Charles was quick to volunteer to assist in other areas of company operations, as well. Charles would be a tremendous asset for your company and has my highest recommendation.

Sakkie Burger

Delivering ICT services to TUCB, BCX (myself) has been working with Charles le Roux as a key and strategic client to BCX. Charles' work profile as CIO manifested in his ability to understand the Business IT needs, converting that into business requirements specifications to which BCX had to deliver various services. In negotiating contracts, he is perceived as a strong negotiator, though always fair in the approach and process. In managing service levels, you clearly know what he wants. He is a man of integrity, always willing to understand your complexities and challenges, working with you resolve those to the benefit of all parties. Strategically he played a major role in taking TUCB to the next level.

Johan Johst

I worked alongside Charles for nearly seven years at TransUnion. Charles has a very real "role up your sleeves" and "get it done" attitude. Couple that with deep hands-on

knowledge across all areas of the business that Charles has (customers, technology and negotiation skills) and you have the makings of a fine CIO. One of Charles's greatest strengths is his natural leadership. He has an amazing ability to seek out the answers based on data and facts and present them to teams to help make key decisions. I would recommend Charles for any business or position you are considering because I know he will get the job done for you. -Johan Johst-
